

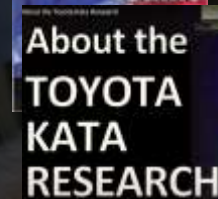
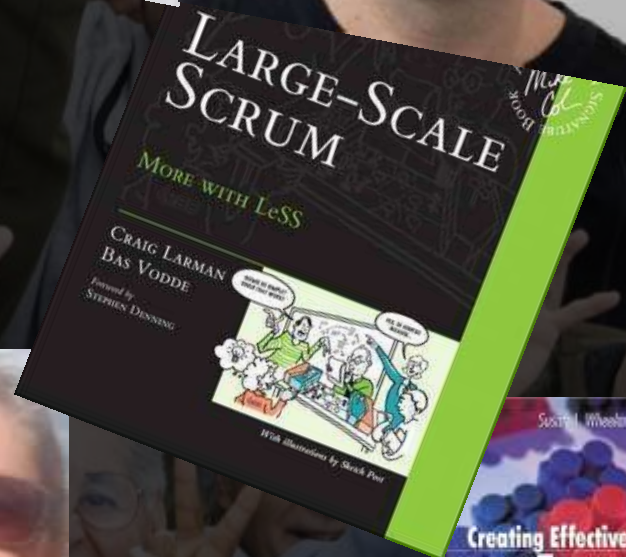
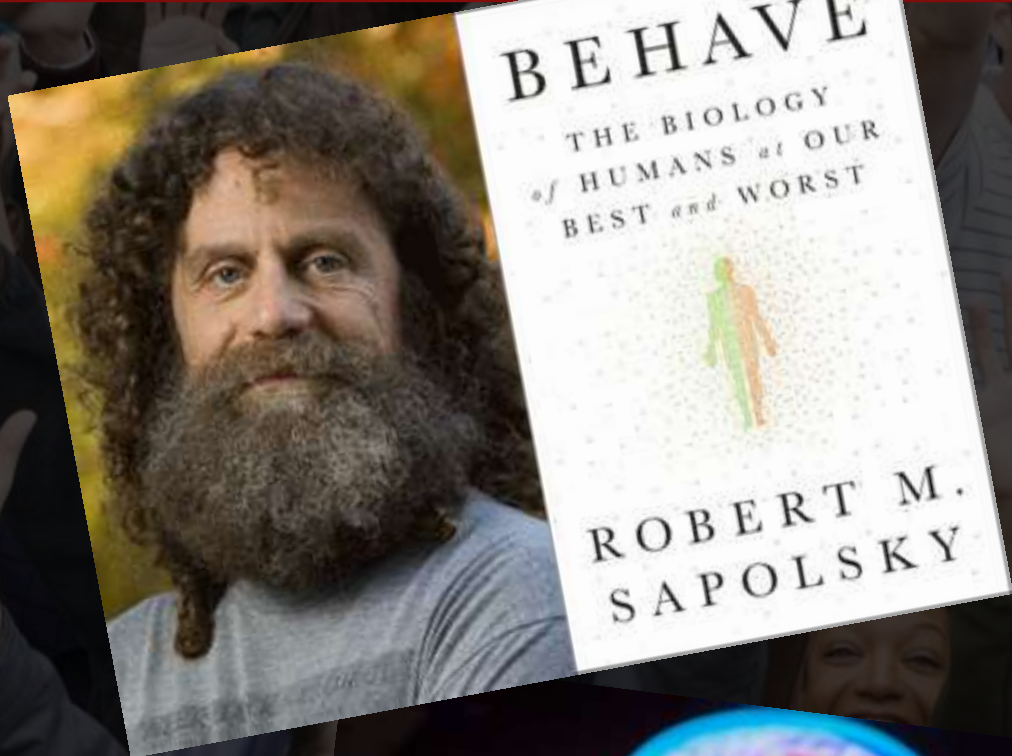
Organizations are  
rational

- UNTIL YOU PUT PEOPLE IN



START









START

INTRODUCTION

BRIEF HISTORY

US vs THEM

HIERARCHIES

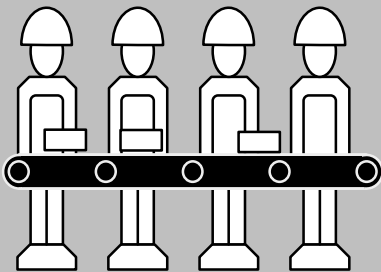
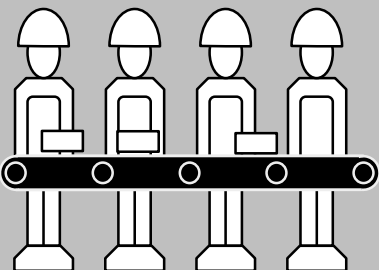
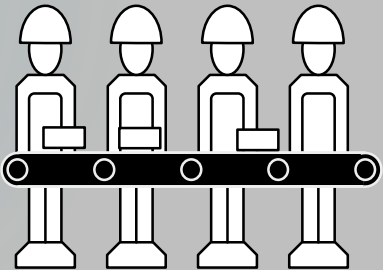
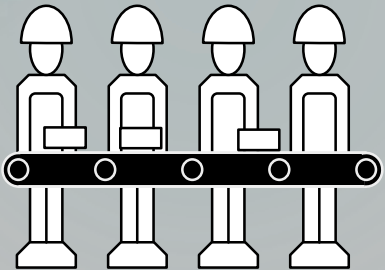
AUTOMATED BEHAVIORS

USING THE TOOLBOX

# BRIEF HISTORY







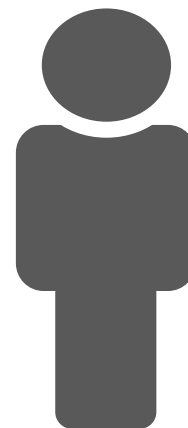
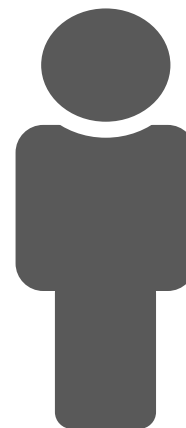
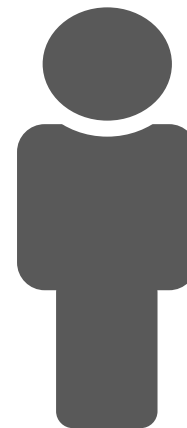
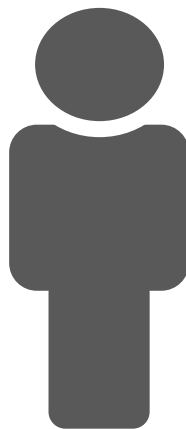
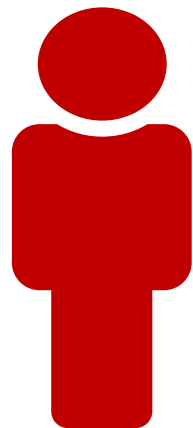
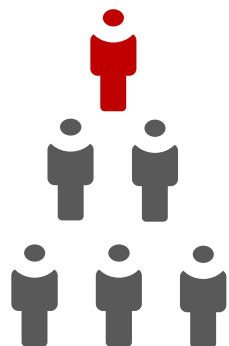






“Build projects around motivated individuals.  
Give them the environment and support they need,  
and trust them to get the job done”

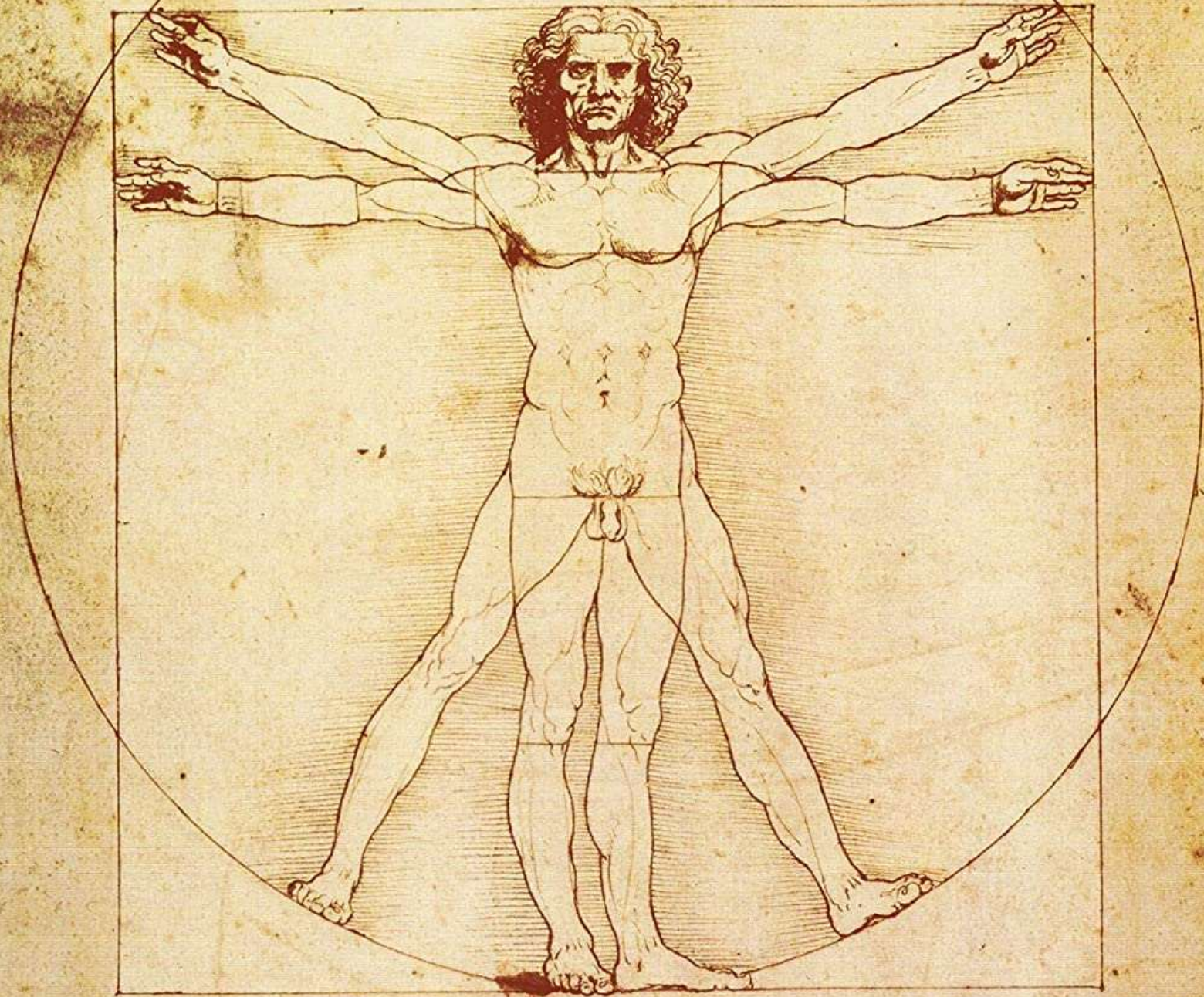












Handwritten text at the bottom of the page, likely a signature or inscription, written in a cursive script. The text is oriented horizontally and appears to be a Latin inscription, possibly reading "Leonardo da Vinci" or a similar name.





US

versus

THEM













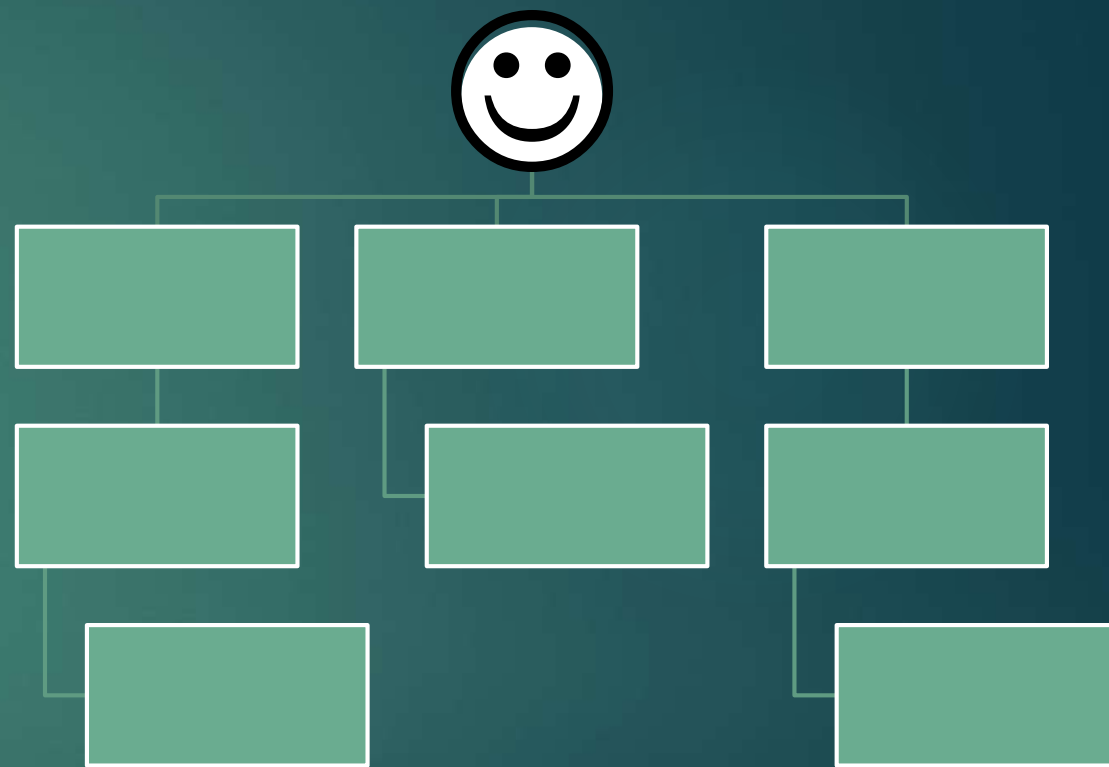






HIERARCHIES





# OLD RANKS



SILVER I



SILVER II



SILVER III



SILVER IV



SILVER ELITE



SILVER ELITE MASTER



GOLD NOVA I



GOLD NOVA II



GOLD NOVA III



GOLD NOVA MASTER



MASTER GUARDIAN I



MASTER GUARDIAN II



MASTER GUARDIAN ELITE



DISTINGUISHED MASTER GUARDIAN



LEGENDARY EAGLE



LEGENDARY EAGLE MASTER



SUPREME MASTER FIRST CLASS



THE GLOBAL ELITE

# NEW RANKS



SILVER I



SILVER II



SILVER III



SILVER IV



SILVER ELITE



SILVER ELITE MASTER



GOLD NOVA I



GOLD NOVA II



GOLD NOVA III



GOLD NOVA MASTER



MASTER GUARDIAN I



MASTER GUARDIAN II



MASTER GUARDIAN ELITE



DISTINGUISHED MASTER GUARDIAN



LEGENDARY EAGLE



LEGENDARY EAGLE MASTER



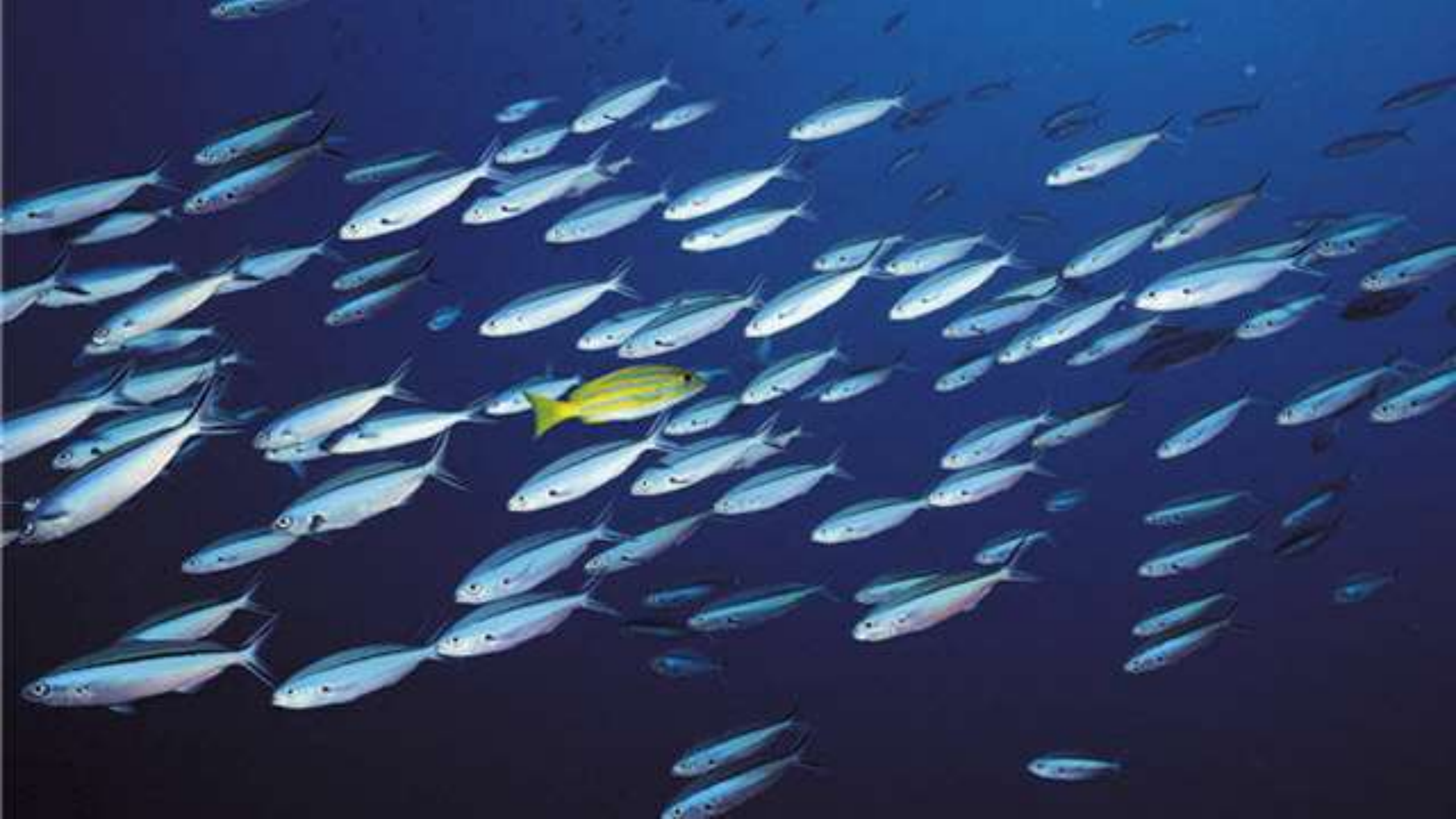
SUPREME MASTER FIRST CLASS



THE GLOBAL ELITE





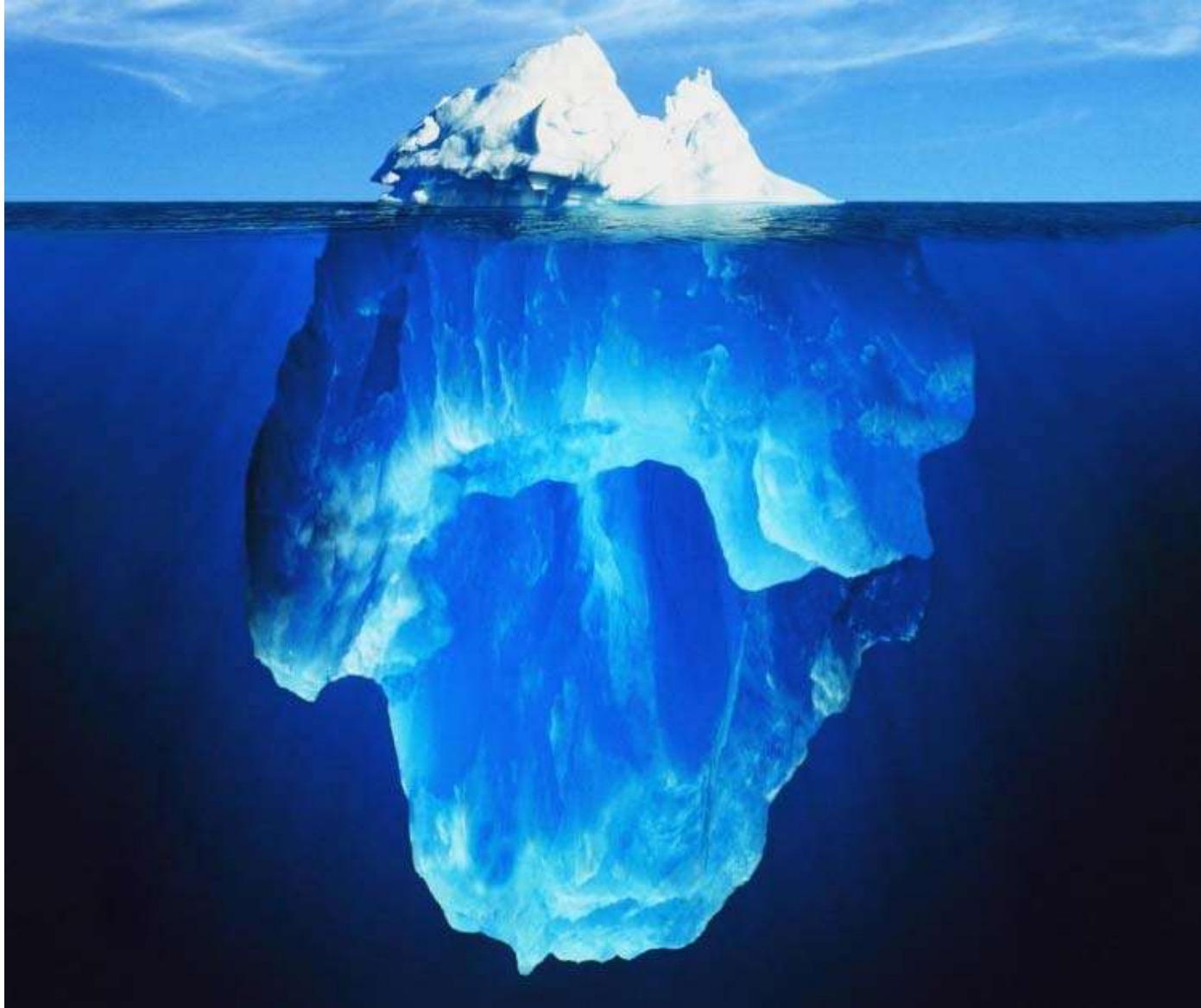




# Automated Behaviors

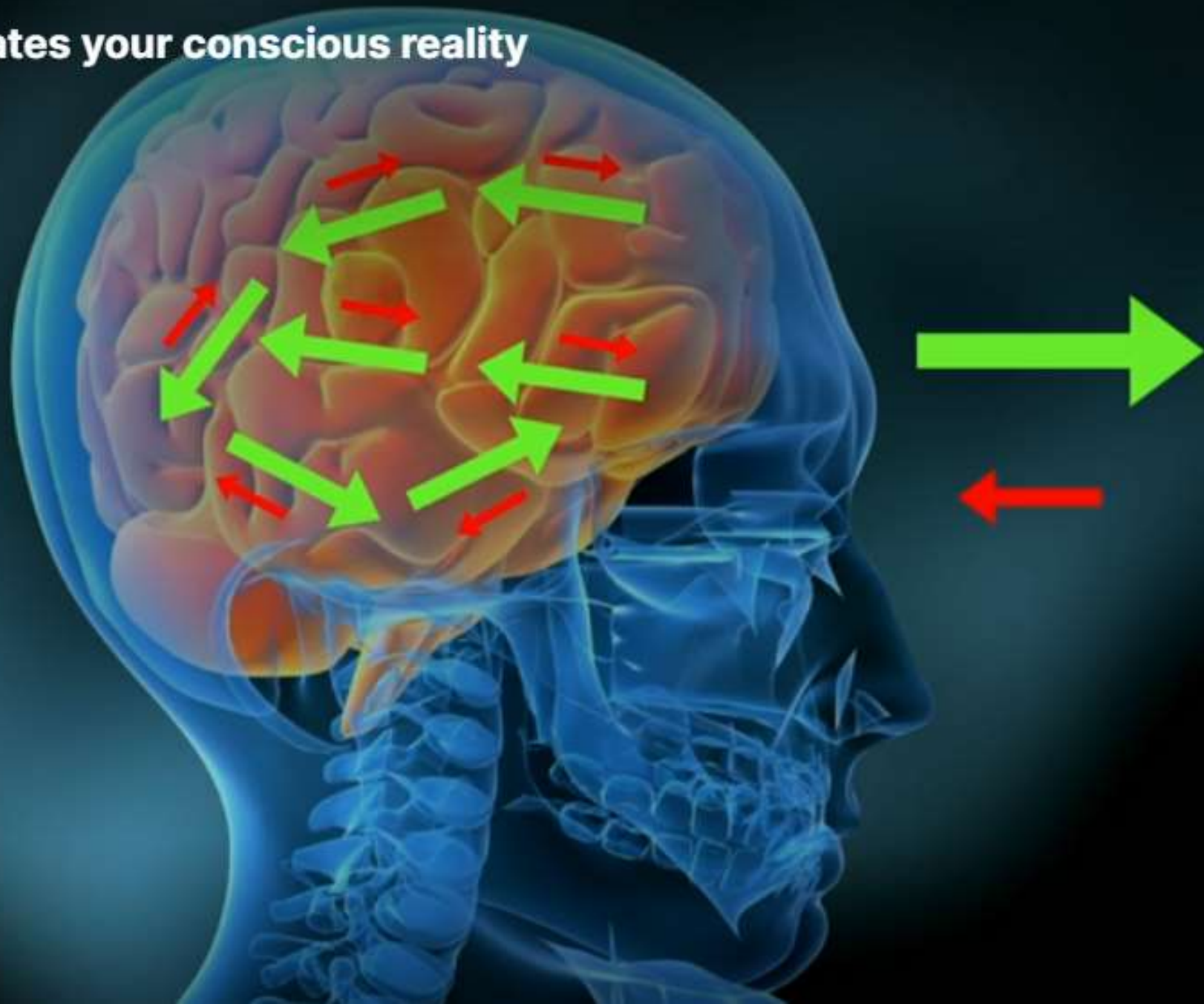






Anil Seth | TED2017

## Your brain hallucinates your conscious reality





# *Supertramp*

CRISIS? WHAT CRISIS?









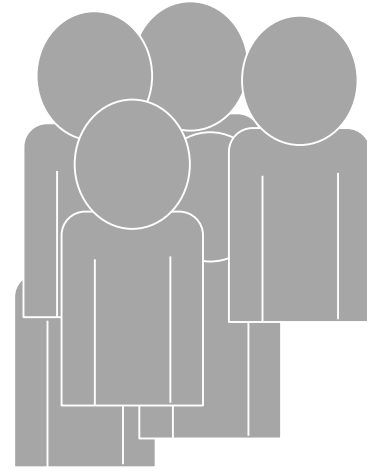
A close-up photograph showing a person's hand holding a small, rectangular white piece of paper. The paper has the handwritten text "I can't do it" in a dark, casual script. A pair of blue-handled scissors is positioned to cut the paper diagonally, separating the words "I can't" from "do it". The background is a soft, out-of-focus light beige.

I can't  
do it



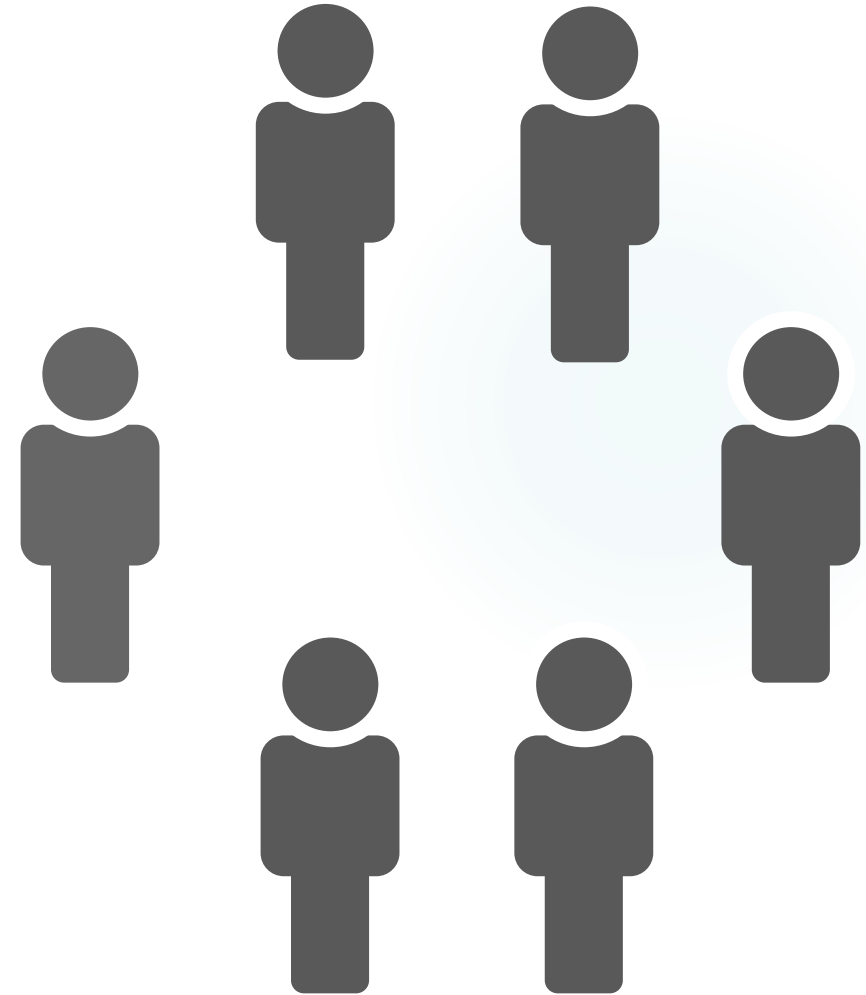
# USING THE TOOLBOX







RANK UNKNOWN?  
RANK CONSEQUENTIAL?





# DELIBERATE PRACTICE











# THANK YOU!

Magnus Vestin, Irrational organizations, LeSS 2020